



U. S. Department of Agriculture  
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# 2014 ORGANIC SURVEY

## Minnesota Highlights

**Minnesota has 4 percent of the nation's organic farms.**

**The top 11 states were:**

1. California with 2,805
2. Wisconsin with 1,228
3. New York with 917
4. Washington with 716
5. Pennsylvania with 679
6. Iowa with 612
7. Vermont with 542
8. Ohio with 541
9. Oregon with 525
10. Maine with 517
- 11. Minnesota with 512**

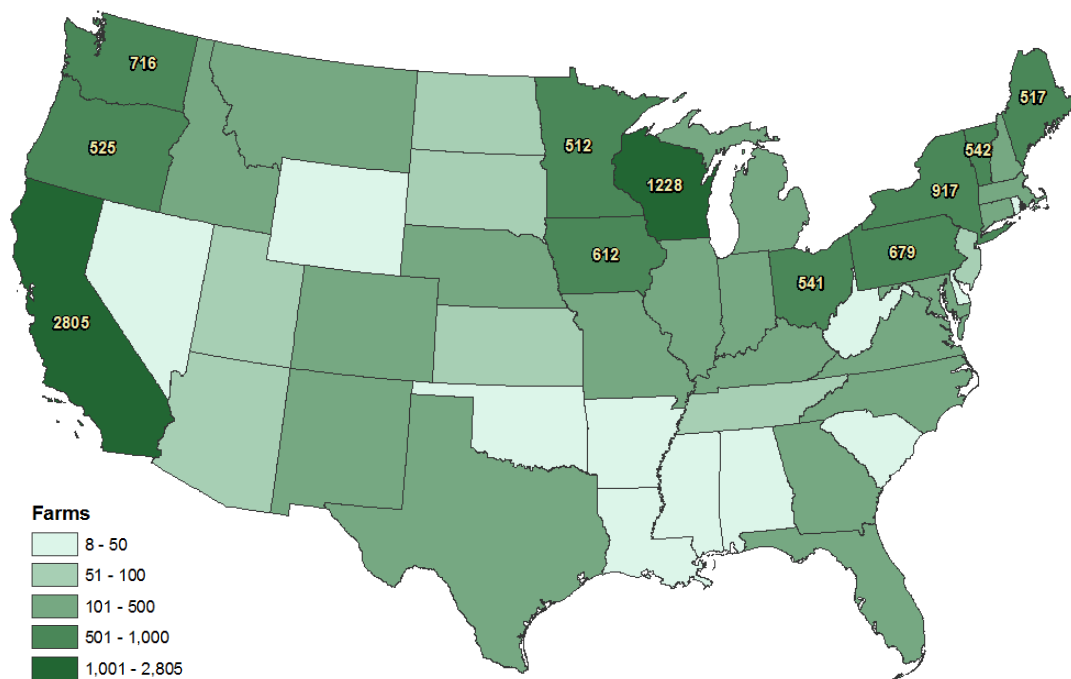
### First Point of Sale for Minnesota Organic Farms

Point of Sale	Farms	% of Sales
Locally	397	48
Regionally	207	42
Nationally	43	(D)
Internationally	1	(D)

**Minnesota has a total of 133,033, organic acres, 82,549 of those acres are harvested as field crops.**

The 2014 Organic Survey included all known farm operators who produced organic crops and/or livestock. The 2014 Organic Survey results provide acreage, production, and sales data for a variety of organic crops, as well as inventory and sales data for selected organic livestock commodities. In addition, data for land in farms, participation in federal farm programs, and marketing practices on organic farms are included in the full report at: [http://agcensus.usda.gov/Publications/Organic\\_Survey/](http://agcensus.usda.gov/Publications/Organic_Survey/)

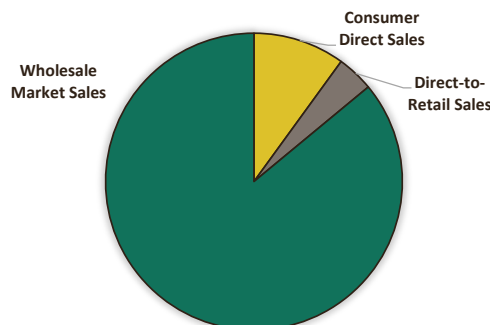
## Certified and Exempt Organic Farms



## Marketing

Wholesale market sales accounted for 86 percent of the sales from Minnesota organic farms. This is higher than the National rate of 78 percent.

Consumer direct sales accounted for 10 percent of sales while direct-to-retail sales accounted for 4 percent. National percentages were 8 for consumer direct sales and 14 for direct-to-retail sales.



# Minnesota

*Of the 512 Minnesota organic farms, the average production expenses per farm were \$120,736, compared with the U.S. average of \$280,722.*



*Minnesota produced 29% of the Nation's organic goat milk, and is ranked second among all other States.*



## Organic Crops

	Number of Farms	Harvested Acres	Production	Gross Value of Sales
Other Fruits, Tree Nuts, and Berries (Total)	31	31	NA	179,733
All Apples (pounds)	28	114	440,766	366,316
All Field Crops	426	82,549	NA	36,979,422
Alfalfa and Alfalfa Mixtures (tons)	185	14,977	52,579	5,024,473
Corn for Grain (bushels)	278	21,832	2,254,508	16,724,090
Corn for Silage or Greenchop (tons)	61	2,882	42,145	146,790
Oats (bushels)	103	5,213	256,082	1,272,121
Soybeans (bushels)	153	11,928	301,283	7,502,640
Wheat, All (bushels)	50	4,886	220,498	2,352,480
All Vegetables, Potatoes, and Melons	89	1,913	NA	5,569,876

(NA) Production not available because not all commodities were reported in the same units, due to the variety of commodities.

Minnesota ranks second in organic corn for grain production and third in organic soybean production in the U.S. and comprised 12 and 9 percent of the national production, respectively. The area harvested for organic corn for grain increased 10 percent from 2008.

On December 31, Minnesota producers had 9,410 dairy cows on hand, an increase of 20 percent from the 2008 inventory. Minnesota's organic dairy cow inventory, milk sales, and milk production all ranked 7<sup>th</sup> among all other States.

## Organic Livestock

	Number of Farms	Inventory December 31, 2014	Gross Value of Sales
Beef Cows	39	977	477,838
Goats and Kids	9	499	64,687
Sheep and Lambs	19	772	112,094
Hogs and Pigs	8	114	36,314
Layers	21	11,478	3,180
Milk Cows	115	9,410	2,631,666
Other Cattle	150	8,906	3,932,013

## Organic Livestock and Poultry Products

	Number of Farms	Production	Gross Value of Sales
Milk from Cows (Lbs)	115	123,172,712	37,934,991
Chicken Eggs (Doz)	17	229,620	(D)
Milk from Goats (Lbs)	4	632,426	315,532

(D) Not published to avoid disclosure of individual operations.